

**Director of Athletic Development  
South Dakota School of Mines and Technology Hardrock Club**

The Hardrock Club, a not-for-profit 501 (c)(3) organization located on the campus of the South Dakota School of Mines and Technology, invites applications for a Director of Athletic Development. This position will be responsible for the multi-faceted fundraising priorities in athletics that will include scholarships, endowments, capital projects, and operational support. This position will be accountable for all aspects of fundraising including the ongoing identification, cultivation, solicitation, stewardship, and tracking of prospects. The position will design individualized cultivation and solicitation strategies for prospects and complete and close on gifts. The position will report directly to the Hardrock Club Board of Directors but will also collaborate with University and Foundation representatives and other campus entities and will recommend fundraising initiatives. This position will prepare, assist, and guide the athletic director, coaches and other key university administrators with meetings and conversations with prospects. In addition, the successful candidate will be skilled at planning, coordinating, and directing events related to the Department of Intercollegiate Athletics and Hardrock Club. The position must also be skilled at developing, negotiating, and overseeing corporate athletic partnerships.

The successful candidate must have a bachelor's degree in an applicable field or an equivalent combination of education and relevant experience. Relevant experience would be a comprehensive knowledge of fundraising, planned giving, promotions/events planning, public relations, or marketing in conjunction with business, finance, or non-profit management. The successful candidate must possess excellent communication, persuasion, and diplomatic skills. Significant experience with fundraising database systems/software required.

Founded in 1885, the South Dakota School of Mines & Technology (SDSM&T) is a science and engineering research university located in Rapid City, S.D., offering bachelor's, master's and doctoral degrees. The University enrolls more than 2,600 students from nearly 40 countries, and alumni are highly sought after in their fields with a 98% placement rate for 2012 graduates.

The Hardrock Club, organized in 1951, was established to raise funds to support athletic programs at SDSM&T, much of which is provided in the form of athletic scholarships. The School of Mines became a full member of NCAA Division II athletics in September 2013 and is an affiliate member for football and soccer within the Great Northwest Athletic Conference (GNAC). Nearly 300 student-athletes participate in 13 sports at the School of Mines, and the University employs 30 full- or part-time coaches and administrators.

Rapid City is the state's second largest city (with an urban population of 69,854 and metropolitan population of 138,738) and is nestled at the foot of the beautiful Black Hills. Mount Rushmore, the Badlands National Park and Crazy Horse Memorial are all within an hour of the University. Rapid City enjoys a relatively mild climate and offers year-round recreational opportunities, including, hiking, bicycling, skiing, snowboarding, fishing, and hunting, to name a few. For more information about the School of Mines, SDSM&T athletics, and Rapid City, visit: [www.sdsmt.edu](http://www.sdsmt.edu) , [www.gorockers.com](http://www.gorockers.com) , and <http://visitrapidcity.com/> .

Interested individuals please submit a cover letter, resume, and three professional references (name, mailing address, phone number, and email address) to Hardrock Club Search Committee, 501 East Saint Joseph Street, Rapid City, SD 57701-3995 or email: [hardrockclub@sdsmt.edu](mailto:hardrockclub@sdsmt.edu). Review of applications will begin immediately and will continue until the position is filled. Employment is contingent upon completion of a satisfactory background investigation.

**The South Dakota School of Mines and Technology Hardrock Club does not discriminate on the basis of race, color, national origin, military status, gender, religion, age, sexual orientation, political preference or disability in employment or the provision of service.**